

2020

# EVOLVE BUSINESS BUSINESS SCHOOL



Australia's  
Global  
University

experience  
**first**

## Aaron Mathew

Aaron is a Bachelor of Commerce/Bachelor of Laws student at UNSW who has immersed himself in campus life and the unique opportunities that come with being a student at UNSW Business School.

During his first year of uni, Aaron studied core and elective courses that let him explore the different specialisation opportunities within a Bachelor of Commerce.

He has extended his learning through several out-of-classroom experiences as part of the Career Accelerator program. This included a *Business Connect* networking event with the Commonwealth Bank and a *Business Immersion China* experience at Shanghai Jiao Tong University.

*"It was awesome to learn in one of the world's largest financial hubs and the experience really shaped how I looked at the concepts covered in my classes for the rest of the year."*

In his first year at UNSW Business School, Aaron has grown personally through taking on roles within societies, international travel and through his involvement in *Enactus*, an organisation where students come together to create social change.



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**“A UNSW Business School degree is incredibly valuable because it allows you to have your achievements recognised by international companies and gives you the freedom to work overseas. Accreditation is important in such a global age. You want your qualifications to be recognised worldwide.”**

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**AARON MATHEW**

**Bachelor of Commerce/Bachelor of Laws**





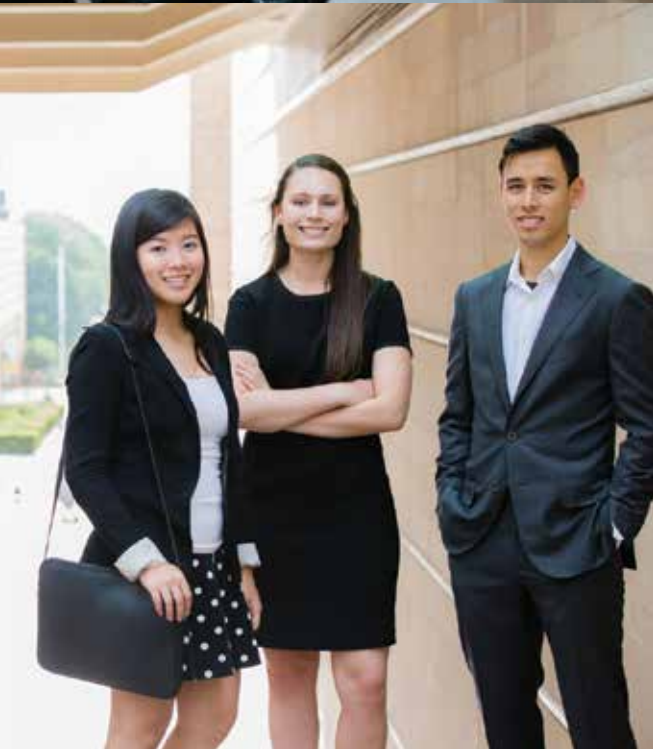
# Where Great Minds Do Business

## Study at one of Australia's leading business schools

UNSW Business School is renowned in Australia and across the world for academic excellence, ensuring our students graduate with a first-rate understanding of business and the best possible start to their careers. The Business School:

- ranks first in Australia and 15<sup>th</sup> in the world for Accounting and Finance, 26<sup>th</sup> in the world for management and 31<sup>st</sup> for Economics and Econometrics\*
- offers interactive in-class learning opportunities including finance trading labs, real world case studies and guest lectures by industry leaders
- provides experienced lecturers who are leaders in their fields and passionate about business
- features innovative learning environments designed to simulate industry and encourage inspiration, such as our purpose-built business classrooms in "The Place".

\*2019 QS World University Rankings by Subject



## Put what you learn in the classroom into practice

UNSW Business School's strong industry links provide our students with unique work integrated learning experiences that are highly sought after by employers in Australia and around the world.

- Prepare for your future career with workshops, online modules, networking and mentoring with alumni and industry partners.
- Gain industry experience through for-credit internships, group consulting projects, global practicums, and social entrepreneurship.
- Experience business across cultures by going on exchange with UNSW's international university partners, with opportunities to go global from your first year of study.
- Compete against students from around the world in case competitions.
- Form networks and friendships with others who are interested in and passionate about the same things as you through our student led clubs and societies.



# Bachelor of Commerce

**Duration** 3 years

**2019 Lowest ATAR<sup>1</sup>** 87.95

**2019 Lowest Selection Rank<sup>2</sup>** 96.00

**2020 GE Rank<sup>3</sup>** 96.00

**Assumed knowledge** Mathematics

A Bachelor of Commerce will equip you with the knowledge and experience needed to lead and transform the fast-paced world of business, now and into the future. This program will provide you with a fundamental knowledge of business practices while allowing you to specialise in majors you are passionate about.

## Career opportunities

As a graduate, you will be qualified to pursue a range of careers across local and international organisations, government and not-for-profit

## Structure

Commerce core courses

+

One Commerce major

+

Elective courses or second major

organisations. For example, work as an: Accountant, Auditor, Commercial Manager, Economist, Financial Adviser, Human Resource Consultant, ICT Business/System Analyst, International Business Development Manager, Investment Banker, Management Consultant, Marketing/Brand Manager, Property Business Analyst, Recruitment Officer or Tax Adviser.

## Professional accreditation

Graduates are eligible to apply for membership to various professional organisations according to the area of specialisation completed.

## Combine this degree with:

Actuarial Studies, Advanced Mathematics (Hons), Advanced Science (Hons), Arts, Aviation (Management), Design, Economics, Education (Secondary), Engineering (Hons), Fine Arts, Information Systems, Law, Media (PR & Advertising), Music, Science, Computer Science or Materials Science and Engineering (Hons).

## Bachelor of Commerce majors

Study one or two business majors chosen from:

### Accounting

Accountants seek to improve the economic wealth and welfare of shareholders, employees, customers, suppliers, governments and the community with their business recommendations. UNSW's Accounting program is professionally accredited by ACCA, CPA Australia, the Chartered Accountants Australia and New Zealand (CAANZ) and the Institute of Public Accountants (IPA).

### Business Law

Develop a firm understanding of the ethics and responsibilities of business decisions and protect organisations from legal threats with a thorough knowledge of the law of commerce.

### Economics

Choose from **Business Economics**, **Financial Economics** or **Business Strategy and Economic Management**. Be an agent for change as you examine the behaviours of individuals, firms and governments and the effect of their choices on living standards. Collecting and calibrating data, economists make recommendations to federal and state government departments, international organisations, or the private sector.

### Finance

Finance is a high risk, high reward industry requiring decisive strategy in the face of uncertainty. Determining the value of assets, and making investment and corporate financing decisions, requires sound and confident risk-hedging strategies.

### Human Resource Management

Develop strategic thinking in employee engagement, employment relations, organisational change, staff learning and development, health and safety, organisational behaviour, and performance management.

### Information Systems

Information Systems graduates work with business databases, business intelligence systems, social media, networks and infrastructure to solve complex business problems with technology.

### International Business

Master the art of managing multinationals as you craft strategies that consider the economic, social, legal, political and cultural contexts of global business.

### Management

Understand the complex relationship between people, power and resources. You will apply strategic thinking and solid people management skills to a dynamic career in planning, leading and directing both people and organisations.

### Marketing

Marketing is essential to every business in today's highly competitive marketplace. It aims to create differentiation and competitive advantage for a company through strategy and creative thinking.

### Real Estate Studies

Develop specialist real estate proficiency in the management of an asset portfolio, interpreting the influence of economics and policies on real estate markets and an understanding of urban development.

### Taxation

Every individual, private enterprise and government agency interacts with the taxation system, making tax experts highly sought after in every aspect of our economy. Delve into the intricate system of legislation and policy to understand the implications and influence of taxation on organisations.

“The first-year flexible courses in the Bachelor of Commerce really allow you to get a taste of what each major is about – and what it would be like to study in those fields... It gives you an idea of what you want to pursue and what you want to major in.”

AARON MATHEW

# Bachelor of Actuarial Studies

**Duration** 3 years **2019 Lowest ATAR<sup>1</sup>** 93.60

**2019 Lowest Selection Rank<sup>2</sup>** 97.50

**2020 GE Rank<sup>3</sup>** 97.50

**Assumed knowledge** Mathematics Extension 1

Actuaries play a vital role in strategic planning and financial management in the financial services, insurance and superannuation industries. This degree challenges the mathematically-minded to find patterns and trends where others see only a mass of data, providing you with a solid foundation to enter the actuarial profession.

## Career opportunities

Bachelor of Actuarial Studies graduates may find work within sectors such as insurance and superannuation as an Actuarial Analyst, Asset Management Trainee, Business Consultant, Credit Analyst, Data Analyst, Forecasting Analyst, Investment Banker, Insurance Analyst, Risk Assessment Officer, Statistical Research Analyst, Superannuation Advisor and Wealth Management Analyst.

## Majors

- Actuarial Studies
- Actuarial Risk Management and Analytics
- Quantitative Data Science

## Structure

Actuarial Studies core courses

+

Actuarial Studies electives

+

Elective courses or second major

**Second major option taken from UNSW Business School or other faculties:**

- Accounting
- Business Economics
- Business Law
- Business Strategy and Economics Management
- Finance
- Financial Economics
- Human Resource Management
- Information Systems
- International Business
- Management
- Marketing
- Mathematics
- Real Estate Studies
- Statistics
- Taxation

**Combine this degree with:**

Advanced Mathematics (Hons), Commerce, Economics, Law or Science.

## Professional accreditation

Students who achieve the required academic standard in their Actuarial Studies courses can gain some exemptions towards accreditation with the Actuaries Institute (Australia), Institute and Faculty of Actuaries (UK) and the VEE credit for the Society of Actuaries (USA).

# Bachelor of Commerce (International)

**Duration** 4 years **2019 Lowest ATAR<sup>1</sup>** 93.20

**2019 Lowest Selection Rank<sup>2</sup>** 97.00

**2020 GE Rank<sup>3</sup>** 97.00

**Assumed knowledge** Mathematics

The Bachelor of Commerce (International) offers you cross-cultural perspectives as well as the business acumen for a career in a rapidly changing world. You will get a solid foundation in business, complete a Work Integrated Learning placement and go on a compulsory one-year overseas exchange, giving you insight into the business practices of your chosen region. Students also have the potential to study a language major. All students studying the Bachelor of Commerce (International) receive a \$5000 scholarship to assist with exchange. Students are also given the opportunity to be mentored by UNSW Business School's most accomplished graduates, our Alumni Leaders.

## Career opportunities

This degree provides a solid foundation of business and prepares graduates for the challenges of working in global business.

## Structure

Commerce core courses

+

One Commerce major

+

International Studies courses

+

Elective courses  
or second major

+

Overseas  
Exchange

You may be employed by organisations with regional and global operations, as well as government and non-government agencies operating internationally in fields such as consulting, foreign affairs, media, finance, accounting and information systems.

## Majors

**Business discipline streams:**

Refer to Bachelor of Commerce

**International Studies discipline streams:**

- Asian Studies
- Development Studies
- European Studies
- Globalisation Studies
- History
- International Relations
- Languages (Chinese, French, German, Japanese, Korean and Spanish)
- Politics

## Professional accreditation

Graduates are eligible to apply for membership to various professional organisations according to the area of specialisation completed.

# Bachelor of Economics

**Duration** 3 years **2019 Lowest ATAR<sup>1</sup>** 83.65

**2019 Lowest Selection Rank<sup>2</sup>** 93.00

**2020 GE Rank<sup>3</sup>** 93.00

**Assumed knowledge** Mathematics

This degree provides you with a renowned professional qualification as well as analytical and statistical skills that can be applied to any role in business or finance. You will gain economic literacy as well as an in-depth understanding of issues in the local and world economies. You will also have the opportunity to complete a second specialisation from either the Business School or other approved faculties.

## Career opportunities

Bachelor of Economics graduates find employment with major economic policy government departments, private sector employers and international organisations (such as the Reserve Bank, The World Bank Group and OECD). Positions include Business Analyst, Economic and Financial Forecaster, Economic Journalist, Economic Researcher, Financial Analyst, Management Consultant, Policy Advisor, Statistical Analyst, Quantitative Analyst and Wealth Management Analyst.

## Structure

Economics core and electives

+

Economics major

+

Elective courses or second major

## Majors

**In this degree you select at least one economics major:**

- Economics
- Econometrics
- Financial Economics

**Second major option from economics majors (above) or:**

- Accounting
- Business Law
- Finance
- Human Resource Management
- Information Systems
- International Business
- Management
- Marketing
- Mathematics (Science)
- Psychology (Science)
- Real Estate Studies
- Statistics
- Taxation

*(sample list)*

**Combine this degree with:**

Actuarial Studies, Advanced Mathematics (Hons), Advanced Science (Hons), Arts, Commerce, Education (Secondary), Science or Law.

## Professional accreditation

Graduates are eligible to apply for membership to various professional organisations according to the area of specialisation completed.

# Bachelor of Information Systems

**Duration** 3 years **2019 Lowest ATAR<sup>1</sup>** 81.35

**2019 Lowest Selection Rank<sup>2</sup>** 90.00

**2020 GE Rank<sup>3</sup>** 90.00

**Assumed knowledge** Mathematics

Every organisational goal, strategy and function is driven by data and technology. The Bachelor of Information Systems provides you with specialist skills, knowledge and experience in information systems, giving you the foundation to develop and implement IT solutions in the context of a business.

## Career opportunities

Graduates of the Bachelor of Information Systems may pursue a career as a Business Analyst, Business Intelligence Systems Developer, e-Commerce Specialist, IS Development Specialist, IS/IT Architect, IS/IT Consultant, IT Infrastructure Developer, Network developer, Network and Systems Analyst, Management Consultant and Technical Manager.

## Structure

Info Systems core and elective courses

+

Business School core courses

+

Elective courses

## Majors

Information Systems

**Combine this degree with:**

Commerce

## Bachelor of Information Systems Admissions Scheme (BISAS)

The Bachelor of Information Systems Admissions Scheme (BISAS) at UNSW offers an alternative pathway for domestic students into the Bachelor of Information Systems program. Find out more at [business.unsw.edu.au/bisas](http://business.unsw.edu.au/bisas).

## Professional accreditation

This degree is accredited by the Australian Computer Society (ACS) for provisional membership at the Professional Level. Students are also eligible for SAS accreditation after studying specific elective courses within the Bachelor of Information Systems.





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“Doing a double degree and being able to see both sides is really valuable. At UNSW you get to experience both degrees in the first year, it allows you to gain a wider perspective earlier.”

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AARON MATHEW

## Co-op degrees

A Co-op degree is a scholarship program that combines a single degree alongside relevant industry job placements, allowing you to apply your university skills and knowledge throughout your studies and from the onset of your career.

A Co-op scholarship provides financial support to the value of \$18,200 (tax-free) per annum to fund your studies. Gain relevant industry insight, career networks and benefit from professional leadership and development from this highly regarded degree program.

### Programs

- Bachelor of Actuarial Studies (Co-op)
- Bachelor of Commerce (Co-op)
- Bachelor of Commerce (Co-op) (Honours)
- Bachelor of Information Systems (Co-op) (Honours)

### Additional entry requirements

You are required to lodge a separate UNSW Co-op Program application with the Co-op Office in addition to a UAC application. Applications open in May and close on 30 September 2019. For more information, visit [co-op.unsw.edu.au](http://co-op.unsw.edu.au).

## Double degrees

Our double degrees give you the opportunity to explore your interests in more than one area, broadening your career options.

A double degree is a great way to combine your passion with your career aspirations and help you carve out a unique and exciting career path.

### Some double degree options include:

- Bachelor of Actuarial Studies/Bachelor of Science
- Bachelor of Commerce/Bachelor of Actuarial Studies
- Bachelor of Commerce/Bachelor of Computer Science
- Bachelor of Commerce/Bachelor of Economics
- Bachelor of Commerce/Bachelor of Engineering
- Bachelor of Commerce/Bachelor of Information Systems
- Bachelor of Commerce/Bachelor of Laws
- Bachelor of Commerce/Bachelor of Media (PR & Advertising)
- Bachelor of Commerce/Bachelor of Science
- Bachelor of Commerce/Bachelor of Advanced Science (Hons)

\*Please refer to program listings to see the full range of double degrees available.

## How to apply

Getting offered a place is competitive and entry into our undergraduate degrees is based on academic merit. Entry is assessed by your performance in a qualification such as the HSC, VCE, IB or any other recognised qualifications. For more information, visit [futurestudents.unsw.edu.au/how-to-apply](http://futurestudents.unsw.edu.au/how-to-apply).

## Domestic applicants

**(Australian citizens, Australian permanent residents, Australian permanent humanitarian visa holders and New Zealand citizens)**

All applications for undergraduate study by domestic applicants are made through the University Admissions Centre (UAC). To lodge your application, visit [uac.edu.au/undergraduate/apply](http://uac.edu.au/undergraduate/apply).

As a domestic student, you may be eligible for adjustment factors including HSC Plus, Elite Athletes, Performers and Leaders and the Educational Access Scheme. To find out more about adjustment factors and how to apply, visit [futurestudents.unsw.edu.au](http://futurestudents.unsw.edu.au).

Guaranteed Entry Rank (ATAR + adjustment factors) allows us to tell you what selection rank will guarantee you a place in a particular degree at UNSW. For more information, visit [unsw.edu.au/ge](http://unsw.edu.au/ge).

## Business School alternative entry pathways

### Bachelor of Information Systems Admissions Scheme (BISAS)

The Bachelor of Information Systems Admissions Scheme (BISAS) offers an alternative pathway for domestic students into the Bachelor of Information Systems program. Find out more at [business.unsw.edu.au/bisas](http://business.unsw.edu.au/bisas).

### UNSW Prep Program

If things don't quite go to plan in years 11 and 12 and you are eligible for the Educational Access Scheme, we have the UNSW Prep Program which is a one-year pathway to a UNSW Business School degree. For more information, visit [unsw.edu.au/unswprep17-19](http://unsw.edu.au/unswprep17-19).

### Indigenous Preparatory Program

Run in conjunction with Nura Gili, UNSW's Centre for Indigenous Programs, Indigenous students who are seeking to qualify for entry into a degree at UNSW Business School may undertake a pre-business program. Successful completion of this program may lead to a direct offer in a UNSW Business School degree or acceptance into a pathways program. For more information, visit [nuragili.unsw.edu.au/preprograms](http://nuragili.unsw.edu.au/preprograms).

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The information contained in this publication with regard to Assumed Knowledge pertains to HSC subjects. For students studying a different but equivalent qualification please contact the Universities Admissions Centre (UAC) for further information.

The information contained in this publication applies to Australian citizens, Australian permanent residents, Australian permanent humanitarian visa holders and New Zealand citizens only. All international students should contact UNSW Future Students on 1300 864 679 for admission procedures and degree information.

#### NOTES

1. The 2019 Lowest ATAR is the lowest ATAR (before adjustment factors were applied) to which an offer was made.
2. The 2019 Lowest Selection Rank is the adjusted rank (ATAR plus adjustment factors) you would have needed to gain entry to this degree in 2019. To see a complete picture of UNSW offer data, visit [degrees.unsw.edu.au](http://degrees.unsw.edu.au).
3. For more information on Guaranteed Entry, please visit [unsw.edu.au/ge](http://unsw.edu.au/ge).

## UNSW Business School

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**Visit** [business.unsw.edu.au](http://business.unsw.edu.au)

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